

Specialty Contractors Council Meeting January 12, 2011

Attendees:

Jerry Denison, Bill Brown, Craig Clark, David Davia, Jim Erwin, Sean Farley, Larv Franklin, Michael Gifford, Tom Keating, Vern Knorr, John Lillard, Kevin O'Connell, Dan Parker, Brent Powers, John Thomas, Kevin Kilgore, Ryan Howsam, Bryan Cook, and Stacy Krems

To start off this new year, we asked FMI to provide input into our group, its purpose, goal setting and to set up committees to work towards these aspirations. This meeting was dedicated to setting the stage in order to achieve these items.

1. Kevin Kilgore - FMI

- Kevin was invited to the meeting to help facilitate our strategic planning session.

2. Hopeful Outcomes of Today's Meeting

- Clear goals for year
- Biggest issues we are facing as a group
- Obtaining work
- Our role in AGC
- Communicate and influence issues we address

3. Hopeful Outcomes for Year

- Build better relationships internally and with GC
- Educate subcontractors with fee based work
- Meet goals set for the year
- Increase Specialty Contractors Council involvement/attendance

4. Mission Statement

As a group we need to know our vision and values. We started the discussion by review our mission statement. – **The mission statement and vision for the Specialty Contractors Council is to identify key issues impacting the specialty contractors, communicate these issues up to the general contractors and extend such communication across to all specialty contractors, and to facilitate education and training, including craft training, project management skills, and interpersonal skills (leadership)**

- Group agreed that the council should not be responsible to facilitate education and training yet to identify the need and allow AGC or other outlets to facilitate.
- The group also felt that we need to do more than communicate issues to the general contractors but rather influence and communicate these issues to the industry and the general contractors.

- A subcommittee group was formed of Dan Parker, John Lillard, Jerry Denison, and Bryan Cook to rewrite the mission statement from the groups input.

The group is still in the process of rewrite the mission but a first draft has been submitted. **The mission statement and vision for the Specialty Contractors Council is to identify key issues impacting the specialty contractors, communicate and provide influence on these issues to the industry and to the general contractors and extend such communication across to all specialty contractors, and to identify education and training needs.**

5. SCC Goals For 2011

- 1) Provide proactive influence and advocacy
 - Influence with passing/training of the retainage bill
 - Participation at the June CML conference
 - Update Orange Book
 - Become more involved with MDEDC
- 2) Provide training and educate on key issues
 - Training/education for change order directive
 - Education about DBE and joint ventures with DBE
 - Training on current delivery systems
- 3) Improve communication on key issues
 - Communicate to membership at large
- 4) Increase business development and networking opportunities
 - Business relationships

6. Form Subcommittee For Four Objective Areas

- 1) Influence - Craig Clark, Jerry Denison, and John Lillard
- 2) Training - Tom Keating, Stacy Krems, and David Davia
- 3) Communicate – Kevin O’Connell and Larv Franklin
- 4) Business development – John Thomas, Sean Farley, and Brent Powers

Each Group will designate a champion and report monthly progress to SCC membership. The Champion’s role is to lead and motivate the team to assure that the strategies and action items are being met, and the goal accomplished.

7. Action Items for next meeting

- 1) Each one of the subcommittee to be prepared at next meeting to verify that the correct strategies are outlined for their goal to be reached
- 2) Mission statement subcommittee to propose their changes to the mission statement to the group